

Minutes

Club Cruceros Board Meeting, March 9, 2023

1. Call to Order - Commodore, Steve Brenner, called the meeting to order at 4:09
2. Attendance – Commodore - Steve Brenner, Secretary - Sue Bell, Director at Large - Tom Murray, Director at Large - Linda Keigher, Treasurer - Kimberley Lafferty-Stonier, Past Commodore - Teri Hagen, Webmaster - Patsy Verhoeven, Memberships Chair - Ray Hassenstein - we have a quorum
3. Additions to Agenda - Steve would like to add information about a program called Mar Libre to the new business.
4. Recognitions and Opening Remarks – none.
5. Minutes – Steve - Minutes from the last General Membership Meeting were posted last week both online and in the clubhouse. Tom moved to accept the minutes as posted and Linda seconded. The motion was passed unanimously
6. Reports & Comments - Board
 - a. Vice Commodore - Doug is off cruising
 - b. Rear Commodore - Bob is doing well, but is still not able to get up the stairs. He is scheduled to have hernia surgery next week which should hasten the rest of his recovery.
 - c. Past Commodore - Teri - no report
 - d. Treasurer - Kimberley - while it looks like we lost money last month, in fact we just bought merchandise, so we still have an equivalent value. We are not really growing the financial position of our general fund, just maintaining it. Our memberships are not growing as fast as they normally do. Steve suggested that this could be because we are not having as many events as we have had in the past. We have had to do what we could do with our current level of involvement and energy. Next year we can hope to re-initiate growth.
 - e. Secretary - nothing
 - f. Directors at Large

- i. Linda - just back from being away and only here for a short time. She heads away again until the end of March. She will look into doing another pancake breakfast when she returns.

7. Old Business

- a. Elections - Doug is not here, but he has done a decent job of talking to people and trying to get people to commit to putting their names up for election.
 - i. Steve is going to put his name forward again for Commodore.
 - ii. Teri is considering staying on as past Commodore, and will let us know before next week.
 - iii. Vice Commodore - Heidi is going to run for Vice Commodore.
 - iv. Treasurer - Jan St. Pierre has been nominated for treasurer and is considering it. Kimberley is willing to train the incoming person for a couple of months. That said, it is her opinion that we hire a qualified individual to do the official bookkeeping.
 - v. Bob will run for Rear Commodore again
 - vi. Tom, Linda and Mary-Jo all wish to continue as Directors at Large.
 - vii. We do need to find a new Secretary for the coming year
 - viii. There has been a recommendation from Doug of a gentleman named Joe Miller for a place on the board, but no specific role was suggested. No one knows him personally, we want to know more before putting his name up for a particular position.
 - ix. We also need to find a new memberships chair, hopefully in time for Ray to train the person before he leaves at the end of March.
- b. Events
 - i. St. Patrick's - The St. Patrick's Day Dinner is scheduled for March 17. We really need to boost ticket sales right now. The event starts at 5 pm with cocktail hour. There are two bands playing. One for entertainment before dinner and one for dancing after dinner. The cooks will be using the new Club Cruceros aprons! Heidi may be looking for more help for servers and clean-up. Tickets for sale during coffee hour. Will put up a poster at Mesquite Verde to try to get some dancers to come on over.
 - ii. Upcoming Wine Tasting Event - April 15 - 300 pesos each - will be led by Vi'dah and it will all be Mexican Wines.

- iii. Change of office Event is being worked on along with an end of season pot-luck. Heidi will talk more about these two events when she returns.
- c. Charity - The Charity Committee received 10 applications from the community - they were all considered and the committee recommended that 8 of them receive support. The Board now needs to approve or deny the selections. The total amount of money allocated is \$135,000. The list of recommended organizations are as follows
 - i. Casa Hogar
 - ii. Momma Bonita
 - iii. Mexico Marine Wildlife Rescue
 - iv. School uniforms
 - v. La Esperanza School
 - vi. Pro-Paramedico
 - vii. Voces de Niños
 - viii. Voluntarias de Vicentinas Centro #2 (Old Folks Home)

The SOP for donations says that as an organization we do not just hand over cash to organizations, rather than having the organization submit receipts and reimbursing them for costs. There have been some exceptions in the past. There was some concern expressed about giving cash to certain organizations (Momma Bonita in particular) as there has been some evidence of misuse of cash historically.

There was significant discussion and a motion was put forward by Teri that donations to all of the organizations suggested by the Charity Committee be approved with the exception of Momma Bonita and Casa Hogar, from whom the board would like to see more information about how the money will be spent and some sort of plan for oversight of the use of funds to be in place prior to approval of distribution of those funds. Seconded the motion. The motion was passed unanimously.

- d. Blood Dive - Cindi was not present to be able to speak about progress on the Club Crucero's blood bank initiative she has been working on.
- e. NET Posters - some posters have been put up but we still have a few. Steve suggested we wait and put those up in the fall.

- f. Membership - Ray was present to report on the progress of the one month Pilot Project for the digital registrations. There were some concerns expressed by Kimberley about audibility of the records that are being submitted.
 - i. Ray was unaware of the need for specific criteria to make an acceptable audit trail.
 - ii. Ray proposed stamping the envelopes with the necessary information.
 - iii. Kimberley says that she has evidence of several people who did not do the online portion of the registration, but did make payments and so there is no acceptable audit trail for those payments. Ray did not see the same discrepancy.

Ray and Kimberley will need to meet to determine to discuss what is actually happening

- g. Club Furniture - We haven't yet got the furniture as we need muscle to pick them up. Hopefully next week.

8. New Business

- a. Pablo Ahuja is leading an initiative to clean up the sunken boats in the La Paz Lagoon. He has is looking for boaters to come on board with him and the divers to help clean it up. While this is not necessarily a club event, Steve feels that cleaning up the lagoon is very important and is going to work with the Pablo to try to get something happening with some of our club members.

9. Upcoming Meetings:

Next Board Meeting: April 6

Next General Meeting: March 16

- 10. Adjournment - Sue moved to adjourn the meeting and Linda seconded it. The meeting was adjourned at 5:11.

CLUB CRUCEROS DE LA PAZ
SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT
February 1 - 28, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	Other	Total
Donations	5,600.0	50.0	50.0	5,500.0	5,963.0		1,895.0		5,990.0	25,048.0
Expenditures				14,570.1	6,466.0		3,260.0		809.9	25,106.0
Gross Donations	5,600.0	50.0	50.0	(9,070.1)	(503.0)	0.0	(1,365.0)	0.0	5,180.1	(58.0)
Outflows										
Cleaning	2,000.0									
Club Supplies & Office										
Club Maintenance										
Club Printing										
Club Promotional										
Web Site Expenses	4,000.0									
Service Charges	196.8									
	<u>6,196.8</u>									<u>6,196.8</u>
Net Inflows	(596.8)	50.0	50.0	(9,070.1)	(503.0)	0.0	(1,365.0)	0.0	5,180.1	(6,254.8)

Cash Funds	1/31/2023	2/28/2023	Net Change
Pay Pal Account	12,742.2	14,745.40	2,003.2
(Includes Memberships, Coffee, Other, Special Events and All Expenditures) General Fund	79,523.5	80,235.60	712.1
Charity Fund	142,300.0	142,349.97	50.0
Disaster Fund	73,174.0	73,224.00	50.0
Merchandise Fund	57,682.7	48,612.62	(9,070.1)
(Part of General Fund) Prepaid Expenses			0.0
Inventory	21,270.2	21,270.2	0.0
Prepaid Web Hosting & Domain Name	8,216.4	8,216.4	0.0
	<u>394,909.0</u>	<u>388,654.2</u>	(6,254.8)

CLUB CRUCEROS DE LA PAZ

SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT

Fiscal 2023 Year-To-Date - May 1, 2022 to February 28, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	Other	Total
Donations	54,600.0	20,995.0	950.0	34,650.0	60,107.0	59,990.0	1,895.0	120,163.0	27,044.0	380,394.0
Expenditures				29,823.2	53,759.5	51,710.0	4,307.0	3,092.9	1,767.4	144,460.1
Gross Donations	54,600.0	20,995.0	950.0	4,826.8	6,347.5	8,280.0	(2,412.0)	117,070.1	25,276.6	235,933.9
Outflows										
Cleaning	25,326.9									
Club Supplies & Office	4,931.1									
Club Maintenance	1,728.5									
Club Printing	8,071.2									
Club Promotional	135.0									
Web Site Expenses	40,000.0									
Service Charges	1,740.2									
	81,932.9									81,932.9
Net Inflows	(27,332.9)	20,995.0	950.0	4,826.8	6,347.5	8,280.0	(2,412.0)	117,070.1	25,276.6	154,001.0

Cash Funds	4/30/2022	2/28/2023	Net Change
Pay Pal Account	19,285.6	14,745.4	(4,540.2)
(Includes Memberships, Coffee, Other, Special Events and All Expenditures) General Fund	64,036.3	80,235.6	16,199.4
Charity Fund	4,284.9	142,350.0	138,065.1
Disaster Fund	72,274.0	73,224.0	950.0
Merchandise Fund	43,785.9	48,612.6	4,826.8
(Part of General Fund) Prepaid Expenses	1,500.0		(1,500.0)
Inventory	21,270.2	21,270.2	0.0
Prepaid Web Hosting & Domain Name	8,216.4	8,216.4	0.0
	234,653.2	388,654.2	154,001.0